# Imperial Point Association Incorporating Coral Highlands, Westfield and Colonial Ridge



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Sponsorship Opportunities High visibility to meet your Imperial Point Neighbors!

Details: John Watt jwatt288@gail.com 954-931-4795



Official Publication Of The Imperial Point Association Inc. | Oct/Nov 2023 Visit imperialpoint.org for more information

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We are now on instagram. Check us out at ImperialPointNeighborhood

IM GRAPHIC DESIGN | HMGRAPHICDESIGN.com

## **PLEASE SUPPORT OUR SPONSORS**

List or buy with us: We'll gift you or your charity of choice \$1500.

COMPASS

Hello Imperial Point Neighbor! Look forward to seeing you at the Fall Harvest! Stop by our booth to say hello and we have fun holiday themed handouts for pets, kids and adults too!

As the market continues to change, it's helpful to keep track of the value of your home. Let us help you with a free curated market analysis.

WHY US

Our home sales, development and marketing experience makes us an unstoppable team. We treat each home like it is our own and craft the

perfect story for every property to drive the narrative from an open house to a successful close. Everyone leaves the table feeling like a winner and our Clients become family.

#### **GABRIELLE DITOMMASO**

Luxury Estate Agent

§ 215.840.2081
 gabriellefloridarealtor.com
 gabrielleditommaso@gmail.com

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#### TRICIA BERNSTEIN

Luxury Estate Agent

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 ☑ tricia.bernstein@compass.com

TRICIA

BERNSTEIN





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Newsletter Delivery If you find a vehicle parked on the side of the roadway and it has the special IPA parking permit on the dashboard, please allow the vehicle to remain there for 15 to 30 minutes so newsletter delivery can be completed much more quickly. Thank you for your cooperation.

10% discount for three or more ads. Payment is due in full at time of placement of ad (prior to printing). We are a volunteer organization. We pride ourselves in assembling and promoting the finest community newspaper possible. Should an error occur or an omission take place, our policy for making correction/restitution will be the following: when a "camera ready" advertisement is to be printed in exchange for remuneration to the Association, we will, at the Advertiser's request, (A) rerun the advertisement in the following issue free of charge, or (B) refund the Advertiser the cost of the advertisement. Other contents published in the newsletter that may contain errors or omissions will be corrected in the following issue.

The deadline for advertising in the DECEMBER/JANUARY issue is November 15, 2023. Contact Betty at 954.938.9230.

## **IMPERIAL SQUARE FALL SEASON!**

We have many interesting things at Imperial Square so close to home.

We are proud to update on the new tenants at Imperial Square serving our neighborhood.

CALM MIND & BODY STORE joined us in September and they offer so many interesting things and the store has body oils, crystals, bracelets, herbals, soaps and the most amazing singing balls. The owner Theresa will be happy to demonstrate how calming the singing balls are to relax your mind and body. Check out her website at www. calmmindbody.net.

Our newest restaurant SOBA ASIAN NOODLES has unique appetizers and delicious bowls with your choice of noodles complemented with vegetables and proteins. Check out their website at https://sobaasiannoodles.com.

The GAINZA LAW GROUP offers legal services including immigration law, personal injury, contract law and many others.

TOD WESTON LAW will open by the end of the year offering the community law services including title services, estate planning, closings, and various other law services.

A SHADE BETTER is a unique store that sales lamp shades custom made and they also have a huge selection of readymade shades to update your lamps. Additionally, they repair lamps and have a variety of new lamps and floor lamps.

RADIO-ACTIVE RECORDS is an absolute must-visit for vinyl collectors in Fort Lauderdale. It is a full-service music shop offering recorded music and a wide variety of genre formats. Visit their website at https://www.radio-active.

These tenants join our shopping center along with Panera Bread, My Title Guys, Fred Astaire Dance Studio, The Fitness Center, Brickell Chiropractic, Teejay's Thai Sushi & Lounge, Hearing USA, Insync Hair & Body Works, Dr. G's Pharmacy & Urgent Care, Meltini Kitchen & Bath, Stretch Zone, Lamacchia Realty, Uncle Louie G's Italian Ice and Ice Cream, State Farm Insurance, Edible Arrangements, Virgilius Apparel, FedEx Office and USA Dry Cleaners.

Please come visit and support your neighborhood shopping center.

#### Imperial square fall-se CRYSTAL SHOP - NEW! RADIO-ACTIVE RECORDS - NEW! A SHADE BETTER ITALIAN ICES AND ICE CREAM DR G'S PHARMACY & URGENT CARE SOBA ASIAN NOODLE Universital Sousa STRETCH ZONE GAINZA LAW GROUP MELTINI KITCHEN & BATH INSYNC HAIR & BODY WORKS FRED ASTAIRE DANCE STUDIO LAMACCHIA REALTY STATE FARM INSURANCE COASTAL TITLE TOD A. WESTON LAW OFFICE EDIBLE ARRRANGEMENTS CLEAR CHOICE VIRGILIUS APPAREL PHYSICAL THERAPY FEDEX OFFICE BRICKELL CHIROPRACTOR USA DRY CLEANERS TEEJAY'S THAI SUSHI & LOUNGE THE FITNESS CLINIC

- PANERA BREAD
- MY TITLE GUYS

## visit www.ImperialPoint.org for more info

HEAR USA

## PLEASE SUPPORT OUR SPONSORS







## **VOLUNTEERS NEEDED**

**Broward Health Imperial Point Hospital** Auxiliary is looking for volunteers who can help to bring smiles to patients' faces and lend a helping hand to someone's life. If you are interested in volunteering please call Gene Cordes at 954-882-0244.

## **First Choice Construction**







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## **CALENDARS**

**OCTOBER 2023** 

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
1	2 GARBAGE, RECYCLE, YARD WASTE	3	<b>4</b> STATE OF THE CITY ADDRESS THE PARKER 7:00	5 Farmer's Market GARBAGE		7
8	9 COLUMBUS DAY CELEBRATED GARBAGE, RECYCLE, YARD WASTE	<b>10</b> Council of Civic Association 6:30 YMCA Sistrunk	<b>11</b> Board Meeting 6:30 BHIP	<b>12</b> Farmer's Market GARBAGE		14
15	<b>16</b> GARBAGE, RECYCLE, YARD WASTE	17	18	<b>19</b> Farmer's Market GARBAGE		21 IMPERIAL POINT FALL HARVEST PICNIC. SET UP 9-10:45. START 11AM SEE FRONT COVER
22	23	24	25	26 Farmer's Market FORT LAUDERDALI		28
	GARBAGE, RECYCLE, YARD WASTE			BULK TRASH Garbage		FORT LAUDERDALE MAKE A DIFFERENCE DAY - VOLUNTEER!
29 BOAT SHOW	30 GARBAGE, RECYCLE, YARD WASTE	31 HALLOWEEN BE CAUTIOUS OF CHILDREN TRICK OR TREATING				ADOPT A STREET 62ND PLEASE COME OUT AN HELP WITH WORK AT BUTTERFLY GARDENS A ENTRANCE AND CLEAN ON 62ND ST. COME OU MAKE A DIFFERENC

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY
28	29	30	1	2 Farmer's Market	3	4
				GARBAGE		
5 DAYLIGHT SAVING TIME ENDS	6	ZELECTION DAY	8 Imperial Point Board Meeting 6:30 PM BHIP	9 Farmer's Market GARBAGE	<b>10</b> PRAYER BREAKFAST 7:30 AM. LAUD YACHT CLUB. 1725 SE 12TH ST. JOIN IN HONORING OUR LOCAL FIRST RESPONDERS	<b>11</b> VETERAN'S DAY NEIGHBOR YARD SALE 7:00- 3 PM
12	<b>13</b> GARBAGE, RECYCLE, YARD WASTE	<b>14</b> COUNCIL OF CIVIC ASSOC. 6:30	15 Info due for next Newsletter!	<b>16</b> Farmer's Market GARBAGE	17	18 2023 UPTOWN 5K ON THE RUNWAY
<b>19</b> FAMILY FUN DAY ESPLANDE PARK 400 SW 2ND ST. 10-3	20 GARBAGE, RECYCLE, YARD WASTE	21	22	23 THANKSGIVING DAY BULK TRASH Garbage	24	25
26	27 GARBAGE, RECYCLE,	28 GIVING TUESDAY	29	<b>30</b> Farmer's Market	31	1
	YARD WASTE			GARBAGE		

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Farmer's Market Every Thursday 10 AM - 3 PM

## **PRESIDENT'S MESSAGE**

#### Dear Neighbors,

Fall is here and it is time for our Fall Harvest Picnic which we usually have in October. We didn't have this event during the pandemic, so now is the time. It will have a different look this year, so please come out and enjoy and see your neighbors. There is still time for you to sign up to be a sponsor and/or as a volunteer for the event. It does take a neighborhood! Please give me a call if you can help.

When I visited the Little Book House I was surprised that all the children's books were gone. This doesn't usually happen. Fortunately, I did have some books with me to place there. Again, I ask if you are cleaning out and have books you no longer need to please drop them at Dottie Mancini park or at my house. I am so happy it is being used by children and adults.

We try to make sure the neighborhood is well kept and up to our standards. Please, if you see something that is not proper, report it to the city by calling 954-828-8000 or to me or one of the Board Members. We take pride in our neighborhood!

We will be participating in Fort Lauderdale Makes-A-Difference Day which is a city-wide project on October 28th. We will be meeting at the entrance at 8:30am to work in the Butterfly Gardens and Adopt-A-Street on 62nd Street. We also receive points for the number of volunteers who come out, which will be converted to dollars to use for neighborhood improvements. We also like to have Student Volunteers and they can earn Community Service points. Come and join us!

All the best and please be safe.

Cheers

Betty Shelley

Happy Halloween Happy Veteran's Day Happy Thanksgiving The membership raffle winners are<br/>being won a \$75 Restaurant cirturio<br/>congrats!OBIN TODAY FORY OUR<br/>CONGRASSAll current members are eligible to wintCongrats!

All current memory Celebration Brick Winners: Dawn, Yhonathan & Christian Hamilton Anthony Russo & Gary Amezquita

#### Imperial Point Welcomes These New Homeowners

Ololade Euler-Ajayi Robert J Kimzey Joshua & Karla Ziegel Daniel Trimbach Christina & Felipe Toro Michael & Cloria Reismann Aaron & Kimberly Bacon David Kampitsis & Deborah Patterson Abde Etal & Gina Shajari Jacob T Barson Brook & Rachel Walsh Timothy Hanley



## JOHN HERBST, CITY COMMISSIONER



Nestled in the heart of South Florida, Fort Lauderdale stands as a testament to aquatic beauty and is a thriving hub for water-related businesses. With its unbeatable combination of 3,000 hours of annual sunshine, year-round warm temperatures, a prime location, and miles of waterways, the city has earned the moniker, "The Venice of America." From the Atlantic Ocean, to the Intracoastal Waterway, and our several rivers, the waterfront is never far from our hearts. Follow us, as we delve into the enchanting features that make Fort Lauderdale a haven for aquatic endeavors, as well as the upcoming developments that promise to shape its maritime future.

#### A Blend of Comfort and Excitement

Fort Lauderdale's waterfront charm is amplified by its 169 hotels that cater to an array of travelers. Whether one seeks relaxation, adventure, or a bit of both, the city's hospitality industry creates an impeccable blend of comfort and excitement. The allure of dining is enhanced by waterfront restaurants that offer not just delectable cuisine, but also breathtaking vistas, making every meal an unforgettable experience.

John C Herbst, City Commissioner

#### A Maritime Marvel: Port Everglades

At the heart of Fort Lauderdale's maritime vibrancy lies Port Everglades, an economic engine that powers not only Fort Lauderdale, but all of Broward County. With eight bustling cruise ports, Port Everglades ranks as the third busiest port in the world, welcoming an impressive 4 million passengers annually. It is the leading container port in Florida and the main seaport for receiving petroleum products.

#### Luxury Along the Waterways

The city's luxury real estate, gracing the edges of the Intracoastal Waterway and our more than 165 miles of scenic canals, forms a defining aspect of Fort Lauderdale's aquatic identity. Seasonal residents, drawn to the city's year-round pleasant climate and aquatic lifestyle, have cultivated an environment ripe for high-end water businesses to flourish.

#### Embarking on New Horizons: The Bahia Mar Development Project

In the spirit of innovation, the Fort Lauderdale commission has given the go ahead for the Bahia Mar development project, a transformative endeavor that promises to elevate the city's maritime offerings. The project aims to reimagine the Bahia Mar Resort and Yachting Center into a world-class maritime destination by adding luxury residences and a new top-tier branded hotel, enhancing marina facilities, creating inviting public spaces, and expanding accommodations for the Fort Lauderdale International Boat Show to solidify the city's position as a yachting haven and stimulate its water-related businesses.

#### The Grand Maritime Spectacle: Fort Lauderdale International Boat Show

Fort Lauderdale's dedication to its maritime identity shines brightest during the annual Fort Lauderdale International Boat Show. This globally renowned event gathers water enthusiasts, industry leaders, and curious visitors from around the world.

#### The Epitome of Maritime Charm

In conclusion, Fort Lauderdale's aquatic charm goes beyond its natural beauty and welcoming climate. It stands as a thriving hub for water-related businesses, drawing in residents and visitors who appreciate the allure of the sea. With ongoing developments like the Bahia Mar project, the city continues to build on its legacy as the Venice of America – a place where the waters weave tales of commerce, leisure, and opportunity.



Imperial Point Neighborhood Association



Imperial Point Neighborhood Offical Page



If you applied and were approved for Homestead Exemption for the 2024 tax year, this exemption will be posted to your property record online in December. Once approved, Homestead Exemption automatically renews each year provided there is no change in the ownership or use of the property. You do not need to reapply for Homestead Exemption annually once you have been approved.

Did You Acquire or Take Ownership of Your Property in 2023?

If you acquired your home in 2023 and there were exemptions showing on your 2023 TRIM (proposed tax) Notice, these exemptions reflect the previous owner's exemption status and will be removed at the end of this year. If you believe you qualify for Homestead Exemption or any other tax-saving exemptions at this property, you must complete an application in your name. Homestead Exemption does not automatically transfer from one property to another. You can easily apply for all exemptions online at https://web.bcpa.net/bcpaclient/#/Homestead. The timely deadline to apply for all 2024 exemptions is March 1, 2024. For additional information on Homestead and other exemption filing, please call 954.357.6830.

#### **Owner Alert Text Notifications**

Property owners who have registered for Owner Alert can now subscribe for text message notifications. Subscribers will receive a text message if a change of ownership has been processed by our office along with a link to the recorded document changing the ownership. To register for Owner Alert or subscribe for text messaging, please visit https://web.bcpa.net/owneralert.

If my office can ever be of assistance to you, please do not hesitate to contact me directly at martykiar@bcpa.net.

Take care,

Marty Kiar, CFA Broward County Property Appraiser







Representing: Fort Lauderdale (part), Hillsboro Beach, Lauderdale-By-The-Sea, Lazy Lake, Lighthouse Point, Oakland Park (part), Pompano Beach (part), Sea Ranch Lakes, and Wilton Manors (part)

Dear Imperial Point Neighbors,

After this summer's blazing heat, we are excited to welcome the fall weather in South Florida. Fall is a wonderful time in our community for residents and visitors to be able to enjoy more outdoor activities. As the temperatures begin to slightly drop and we start to feel a slight fall breeze, I hope everyone has the chance to enjoy all that our community has to offer.

#### **Hurricane Season Information**



The busiest time of the Atlantic Hurricane Season typically begins mid-September, and this has already been a very active season. Although rare, in recent years we've seen storms forming towards the end of the season. As you will remember, in 2022, Hurricane Nicole made landfall as a category 1 hurricane on November 10th on the east coast of Florida. It is still always a good idea to always be prepared. By taking simple steps, like having an emergency plan and a supply kit, you can be ready to respond to any emergency. If you have not already done so, visit Broward.org/Hurricane for a comprehensive list of resources.

#### **King Tides**

Higher tides are expected to occur more often June through December and may contribute to coastal flooding. Residents are encouraged to monitor conditions for local flooding and time trips accordingly. This fall, king tides are predicted for October 14-18, October 25 - November 1, November 13-15, and November 25-28. It is vital that residents make note of these dates and take extra precautions to stay safe. Broward County provides resources and tools, including options to upload king tide photos, maps, and a guidebook for anyone that is interested. For more information, visit Broward.org/Resilience and learn more about the County's resilient efforts.





#### **Imperial Point Library Update**

Libraries are a vital source for many residents in our community and I know that the Imperial Point Library is one of our most utilized resources in the Imperial Point Community. I've received several calls regarding the elevator maintenance at the library and I wanted to take the time to provide an update. An Elevator Modernization Project is underway at the library and currently the elevator is inaccessible to visitors and staff. Most recently, I've been informed that the timeframe for the Elevator Project was extended due to additional work that must be performed. The elevator shaft needs new plumbing and equipment to replace a sump pump, and the shaft must be waterproofed. The contractor was provided an additional 60 days to complete these tasks, and the project must be substantially complete by November 4, 2023. While the project is ongoing staff are offering curbside service

## LAMAR FISHER CONTINUED...

to all customers and particularly for those that cannot navigate the stairs. The public has been advised that the elevator is temporarily out of service and that curbside service is available through posted signage (at the ground floor entry to the library) and online through the website at Broward.org/Library.

As always, I am truly thankful to serve you and Commission District 4 and everyone in Broward County as your Mayor. If I can ever be of assistance, please contact me at 954-357-7004 or LFisher@broward.org. Also, follow me @ LamarPFisher on X (Twitter) and on Facebook.

Lamar P. Fisher Broward County Mayor Commission District 4

Additional Resources:

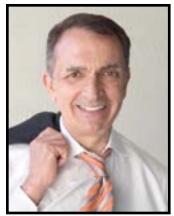
- Libraries: Broward.org/Library
- Parks: Broward.org/Parks
- Business Assistance: Broward.org/EconDev
- Broward's Official Hurricane Site: Broward.org/Hurricane
- Mosquito Control Services: Broward.org/Mosquito
- Fort Lauderdale International Airport: Broward.org/Airport
- Port Everglades: PortEverglades.net

Matt Salvatoriello Real Estate Group invites you to:



## Imperial Point Association - October / November 2023

## FROM THE DESK OF DEAN TRANTALIS



DEAN TRANTALIS

Recently, the City Commission adopted its annual budget. I'm pleased to report that we have maintained our fiscally conservative approach to city finances while at the same time addressing critical priorities including public safety.

For the 17th year in a row, the commission has maintained the property tax rate. The millage rate stands at 4.1193.

This ensures the burden on our residents remain low compared to other cities even as we maintain stellar services. While our tax rate has not gone up, the average city millage rate in Broward County has increased more than 30 percent since 2007. Some cities in Broward now charge residents twice as much as Fort Lauderdale.

Our low tax rate has been part of a large financial strategy. Through better fiscal management, the city earned a coveted AAA rating from national credit rating agencies three years ago and has maintained it ever since. This means that we are paying lower interest rates on money borrowed for major projects from the new water treatment plant to upgrades to our flood control system. And lower interest rates keep the cost to the taxpayer lower than otherwise would be the case.

We recognize that public safety is a concern both locally and nationally. So, in the budget, the commission increased the size of the police force for the second year in a row. We have added a total of 35 officers — 14 officers in this new fiscal year and 21 last year. Once hired, this will allow us to put more police on patrol to prevent crime, respond to calls for help and ensure our streets are safe.

At the same time, the budget includes several other important police measures.

We are expanding the coverage area of the innovative ShotSpotter Program that detects the location of gunfire and directs response by officers. We are building a full-service police substation in the YMCA on Sistrunk Boulevard. And, we are advancing our partnership with other law enforcement agencies to increase crime clearance rates by sharing violent crimes intelligence information through the processing of bullet shell casings into a national database.

As with the Police Department, we enhanced the staff of the Fire Rescue Department. We have increased the department's personnel 26 positions over the last two years — 10 in the new fiscal year and 16 last year.

With this year's staffing increase, we will be able to increase the number of rescue units with three firefighters. This is important because it decreases the amount of time units are offline and allows engines to operate separately from the rescue unit. That means, a fire engine can respond to a fire call while the rescue unit is at an EMS situation.

The commission also is stepping up its efforts to address homelessness.

The new budget increases the number of police officers assigned full time to homeless outreach so we can expand night and weekend coverage. We also increased money for our reunification program that reunites homeless individuals with family who can help them.

In another step to address homelessness, we doubled the money appropriated for our housing navigation program, a unique collaboration with the TaskForce For Ending Homelessness to reduce the number of displaced individuals locally. In its first three months, it achieved a 60 percent success rate at individuals accepting housing placement.

Infrastructure is another priority in this year's budget.

We plan to issue another \$210 million in bonds to expand our flood control and stormwater systems in eight high-priority neighborhoods that have experienced extreme flooding. Another \$1.3 million is earmarked to repair or replace city seawalls.

We will also undertake a citywide assessment of the quality of our waterways to determine where to focus future clean-up efforts. And, we have allocated \$45 million to install high-tech water meters that will ensure everyone's water bill reflects actual use as accurately as possible.

We are determined to improve the quality of life in our city and ensure Fort Lauderdale continues to be one of the best places there is to live and work.

Sincerely,

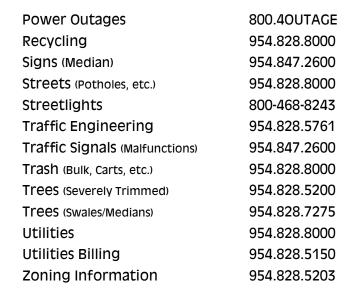
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Animal Care and Adoption	954.359.1313
Beekeeper	954.344.1493
Building Services	954.828.6520
Cable Tv (Comcast)	954.252.1937
City Commissioners	954.828.5004
City Hall (General Info)	954.828.5000
Code Violations (see Hotline)	954.828.5207
Community Resource Officers	954-828-6038
Dead Animal (Road Kill)	954.828.8000
Aircraft Noise Reporting Line	954.828.6666
- www.fortlauderdale.gov/dep	artments

www.fortlauderdale.gov/departments Federal Aviation Administration

- (FAA) Safety Complaints	866.835.5322
Fire Department (non-emergency)	954.828.6800
Florida Department of Health	
- Broward County	954.467.4700
Hazardous Waste	954.765.4999
IRS	800.908.4490
Library (Imperial Point Branch)	954.357.6530

Mayor's Office	954.828.5003
Mosquito Control (Broward)	954.765.4062
Parks and Rec (Playground)	954.828.7275
Police and Fire Emergency	911
Police (Non-Emergency)	954.764.HELP





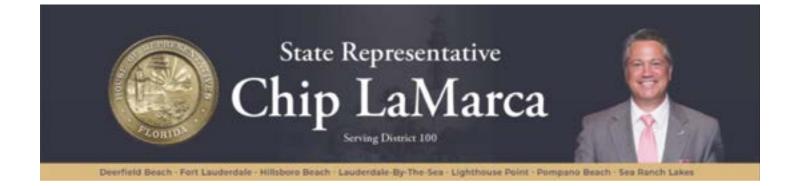
**NEW NON-EMERGENCY PHONE NUMBER** :(954)764

## **CODE ENFORCEMENT** cenhancement@fortlauderdale.gov for responses within 24 hours.

A message from the Fort Lauderdale Police Department - For noise complaints related to home rentals or other non-emergency issues, please call 954-764-4357 The police will guickly file a report and then forward it to Code Enforcement.

## ADVERTISING RATES: SIZE..... PRICE WIDTH X HEIGHT 1/8 page (3.5 x 2) ..... \$100 1/4 page (3.5 x 4.75) ..... \$135 1/3 page (7.5 x 3) ..... \$160 1/2 page (7.5 x 4) ..... \$225 Full page (7.5 x 10)..... \$425 Self printed insert..... \$335 IPA printed insert..... \$425

YOUR AD COULD HERE OUR NEWSLETTER REACHES ALMOST 3000 HOMES PLUS ONLINE PRESENCE FOR MORE INFO CALL BETTY AT 954.938.9230



We are back in Tallahassee for the 2023 Legislative Committee weeks and we are busier than ever! Florida continues to set the standard for economic success in our nation. I am happy to say that Florida's private sector job growth rate increased by 0.5% (+42,800 jobs) in July 2023, which is five times faster than the national rate of 0.1% over the same period. Florida's economic data continues to indicate economic stability and confidence among Florida's workforce as the state's labor force grew by 2.6% (+280,000) over the year in July 2023, faster than the national year-over-year rate of 1.9%. We will continue to move policy that prioritized economic success for all Floridians.

Attorney General Ashley Moody and the Florida Association of Crime Stoppers are teaming up with John Walsh from America's Most Wanted and In Pursuit with John Walsh to fight crime. They announced a new partnership to encourage Floridians to use TIPS, the state's anonymous crime tip reporting line. The crime-fighting trio are encouraging Floridians to be proactive in helping law enforcement solve cases by reporting information related to crimes. Over the past three years, PBCS received more than 2,000 tips from Crime Stoppers, with more than 400 tips leading to an arrest.

A topic my office often gets asked about is what is going on with the Insurance market? Currently, a major driver of premium hikes is inflation. It's a double-edged sword for Florida's insurance market. Inflation has also resulted in a diversion of capital investment away from insurance companies. Insurance premiums do not cover the full cost of paying claims. Therefore, a company's success or failure is largely in part due to the ups and downs of the global market. Recent hurricanes also play a role in the market. Insurance carriers have been paying out more in claims than ever before, leaving Florida's insurance companies to have reporting losing over \$1 Billion in 2020 and 2021. Remember, this is not just a Florida problem, companies are fleeing Texas and California at record rates. The news is with the recent legislation passed in Tallahassee, we have had multiple new companies come to Florida to enter the property insurance market.

The legislature has already had two special sessions, and committed another \$460 million to the home-hardening sales tax exemption, helping homeowners buy hurricane impact windows, doors, etc. This year we also, created two new insurance fraud agencies to help crack down on the fraud that can cause rate increases. The Florida House will continue to put Floridians first as we all go through the downtown of the market together. We expect now that storm season is over, we will start to see some much-needed relief. I will continue to provide information as it becomes available.

South Florida cities were announced as the healthiest real estate markets in 2023. People are continuing to move to our great state, and especially to District 100! According to a recent report by WalletHub, several cities in South Florida have been recognized as some of the healthiest real estate markets in 2023.

As always, it is an honor to represent you as your State Representative in Tallahassee.

Chip LaMarca State Representative

## **PLEASE SUPPORT OUR SPONSORS**

# 3rd Annual Prayer Breakfast

SAVE THE DAT

"Caring For Those Who Care For Us"

Join us in honoring our local first responders for all their dedication to keeping us safe. Lauderdale Yacht Club: 1725 SE 12th St, Fort Lauderdale, FL 33316 \*For more info or to sponsor a table, please contact Camille Burns 954-465-9804

Michael Diamond, M. B. A. Realtor ® Broker



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## www.Imperial-Point.com

## **Diamond Oceanside Realty, Inc.**

6278 N Federal Hwy #268, Fort Lauderdale, FL 33308

Office: (954) 371-1430 Direct: (954) 907-2953

Email: Michael@MichaelDiamondRealtor.com Website: www.MichaelDiamondRealtor.com

*Imperial Point resident since 1998. Ask me how you can save money when listing your home for sale.* 

Imperial Point Association - October / November 2023

## **BRENDA FORMAN**



Brenda D. Forman Broward County Clerk of Courts

Happy Fall! We are getting ready for all things pumpkin and, hopefully, some cooler weather. We've already hosted several community events this year. But, one of our favorites is coming up on December 6th because it restores driver licenses to many that might not been able to do so without this event. Here are the details and please share it with anyone you know who might want to check it out.

## **SEE FLYER ON OPPOSITE PAGE!**

This is just one of the ways we reach out to bring much needed services to the community. My office is open daily to help with paying fines, filing cases, obtaining marriage licenses and passports and so much more. Please visit our Facebook page at @browardclerkofcourts or our website at www.browardclerk.org to stay up to date on operational announcements and current events related to court activities. We are also available to answer questions Monday through Friday (excluding holidays) at 954-831-6565. Please continue to stay safe!

Brenda D. Forman











## HAS YOUR DRIVER LICENSE BEEN REVOKED, SUSPENDED OR CANCELED?

## 17<sup>™</sup> JUDICIAL CIRCUIT SUSPENDED DRIVER LICENSE CLINIC

## When:

## Wednesday, December 6, 2023 from 8:00 am to 3:30 pm

REGISTRATION IN ADVANCE IS MANDATORY. Walk-ins will be accepted from 8:00 am to 12:00 pm on December 6th only. Longer wait times may be experienced by non-registered attendees.

Want to know if you qualify to have your driver license reinstated? We invite you to attend this "one stop" clinic where we will provide services to you that will help answer questions and determine if you qualify to have your driving privileges reinstated.

This event is free. However, in cases where a license was suspended due to failure to pay a citation or court costs, you will be required to pay all or a portion of outstanding delinquent fees, as well as, possibly incurring fees to reinstate your license assessed by the Florida Department of Motor Vehicles. Forms of payment accepted are cash, Visa, MasterCard, American Express, personal check, money order or cashier's check.

If your last valid ID is from before 2010 bring: 1)Proof of Legal Presence (Certified Birth Certificate, Passport, Certificate of Naturalization, Permanent Resident card, Homeland Security Immigration Documents); 2) Proof of Social Security Number (Social Security Card, W-2, Paystub); 3) Proof of Residential Address from two different documents (Bank statements, lease, bills, etc.); 4)Proof of Name Change, if applicable (Certified Marriage Certificate, Divorce Decree).

## FREE PARKING AT 540 SE 3<sup>RD</sup> AVE

Picture ID Required Only citations issued in Broward County will be reviewed.

(If your license was suspended as a result of a citation outside of Broward County, we cannot assist you.)

Who is not elipide? Habitual Traffic Offenders Drug Offenders Applicants for hardship licenses

## Pre-register by November 29th at: www.eventbrite.com

(Driver License Clinic)

To check the status of your license, please go to this link:

https://services.flhsmv.gov/ dlcheck/

## WHERE:

Judicial Complex West Wing 201 SE 6th Street 1st Floor Lobby Fort Lauderdale, FL 33301

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f lo browardHealth.org



visit www.ImperialPoint.org for more info

## **MOMS DEMAND ACTION**

In August 2,000 members of Moms Demand Action met in Chicago for its first in-person Gun Sense University since the pandemic. It was a fun-filled, educational event where we had a opportunity to hear from gun violence survivors and leaders in the movement, meet Moms from all over the country, and listen to experts discuss how to move forward to reach our goals of decreasing gun violence around the country.

Now we move into October which represents suicide month. Every year Moms Demand Action partners with suicide prevention activists to bring attention to the enormous plight of suicide among young people and military veterans. We attend both the NAMI Broward County walk and the American Foundation for Suicide Prevention walk to support the families and friends of suicide victims and to get out the message that there is help available by simply dialing 988.

November is Domestic Violence Month and we plan on advancing the methods available to women who suffer from domestic violence, whether physically or verbally. We all need to learn how to recognize the signs of a victim in trouble and get them the help that they need for themselves and their children.

Please remember that if you would like to help our partners, please donate to the Fort Lauderdale Diaper Bank, Women in Distress and Kids in Distress.

If you are interested in joining us, please download the Demand Action app on your phone and look for our local events by inputting your zip code or text Ready to 644-33. MOMSEE DEMAND ACTION

Susan El Sheikh Moms Demand Action Volunteer Lead

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## Imperial Point Association - October / November 2023

## A MESSAGE FROM SARAH LEONARDI, SCHOOL BOARD MEMBER, DISTRICT 3



Sarah Leonardi

Greetings, Imperial Point! Broward County Public Schools kicked off the 2023-2024 on a great note. I spent the pre-planning week out at our schools helping with welcome-back breakfasts, backpack giveaways, and school supply giveaways. I want to extend my gratitude to the Gummakonda Reddy Foundation, the Chris Hixon Foundation, the Broward Education Foundation, and Oakland Park School Advisory Board Member Emma Collum. These organizations and individuals sponsored these various events. Thank you to all of our community partners who take the time to honor our students and educators!

Now is as good a time as ever to remind everyone about water safety. In August, I had the pleasure of meeting with Casey McGovern, founder of Every Child A Swimmer. This program believes that every child deserves to learn the basic survival skill of swimming. Did you know that drowning is the leading cause of death among children ages 1-4? Swim lessons reduce the risk of drowning by 88%! Every Child A Swimmer has incredible scholarship programs and financial support should families be unable to afford, but desire to, provide swim lessons for their child. For more information visit everychildaswimmer.org

Also in August, I was able to visit Arc Broward. Arc Broward provides incredible programming for children and adults with developmental disabilities. When I visited their Sunrise campus I was floored by the rich offerings they provide to families. From the Preschool onsite and Parents as Teachers in-home program, to the Workforce Division, helping young adults gain and maintain employment opportunities Arc Broward is truly doing incredible work! Visit arcbroward.com to learn more.

I have some positive news to share about District 3 school facilities. After months of delays, additional funding for the new building at Rickards was finally approved by the school board with a groundbreaking to occur this Fall. Northeast High School started the school year with teachers and students working and learning in their brand-new addition, and the Stranahan High School cafeteria construction is running on schedule.

As always, if you have any questions or concerns, please feel free to contact me at sarah.leonardi@browardschools. com or 954-412-9188.



ACROSS FROM FED-EX IN THE PLAZA

## NEWS AND EVENTS FOR THE IMPERIAL POINT BRANCH LIBRARY

Location: 5985 N Federal Highway, Fort Lauderdale, FL 33308 | Phone: 954-357-6530 Hours of Operation: Mon., Thu., Fri. & Sat., 10:00am-6:00pm and Tue. & Wed., 12:00-8:00pm. Sun.: Closed.

#### **News Updates:**

- We apologize for the inconvenience. Imperial Point Branch's elevator and outdoor book drops are closed for maintenance until further notice. We are unable to accept book donations. If you are unable to climb stairs, please call the library at 954-357-6530 to schedule curbside pick-up or to request items be delivered to a different location.
- The Books-By-Mail service provides books to library users of all ages who are homebound or unable to visit their local library due to physical disability. Please call 954-357-5757 or email BooksByMail@broward.org.
- The Imperial Point Branch is still open for events, public computers, study rooms, free Wi-Fi, and checking out materials. Library patrons must climb stairs to access these resources.

#### • Nearby Branches:

- Pompano Beach Library and Cultural Center. 954-357-7595.
   Address: 50 W Atlantic Boulevard, Pompano Beach, FL 33060.
- Galt Ocean Mile Reading Center. 954-357-7840.
   Address: 3403 Galt Ocean Drive, Fort Lauderdale, FL 33308.

#### **Events for All Ages:**

- Chess Club, Tue., Oct. 3, 10, 17, 24 & 31; Nov. 7, 14, 21 & 28, from 4:30-7:30pm
- Origami/Coloring for Everyone, Thu., Oct. 5 & 19; Nov. 2, from 3:30-4:30pm
- Finger Painting/Coloring/Sketching, Thu., Oct 26 & Nov. 30, from 3:30-4:30pm
- Grab-n-Go Origami, Fri., Oct. 6, 13, 20 & 27, from 10:00am 6:00pm. This grab-n-go kit includes instructions and paper to fold origami at home.

#### Youth Events:

- Preschool Storytime (Ages 3-5 & Caregivers). Mon., Oct. 2, 9, 16, 23 & 30, and Nov. 20 & 27, from 10:30– 11:30am. \*Special Guests: Wags and Tales on Mon., Oct. 16 & 30.
- Let's Get Started Learning, Thu., Oct. 5, 12, 19, & 26, and Nov. 2, 9, 16, & 30, from 2:15 4:00pm. Assistance with reading, numbers, phonics, and writing for grades 1-3, and some assistance for grades 3-6. First come, first served.
- Teen & Tween Time (Ages 12-17), Thu., Oct. 12, from 3:00pm 4:00pm. Join us we spend time relaxing with board games, DIY Engineering puzzles, origami, etc.

#### **Events for Adults:**

- Imperial Point Book Club: \*Ask for a copy of the book at the library service desks.
  - Fahrenheit 451 by Ray Bradbury, Tue., Oct. 17, from 1:00-2:00pm
     Dreaming in Cuban by Cristina Garcia, Tue., Nov. 14, from 1:00pm 2:00pm
- English Café Intermediate, Wed., Oct. 4, 11, 18 & 25; Nov. 1, 8, 15 & 29 from 6:30-7:30 PM Practice your English conversation skills.
- Basic Smartphone Skills with Marion Fass, Wed., Oct. 11, from 1:00-2:00pm.
- How to Talk to Your Doctor: Consumer Health Tips for Adults, Wed., Oct. 25, from 1:00-2:30pm. Learn how to verify the trustworthiness of web sites and locate health information within library databases.
- Gilda's Club South Florida Presents Breast Cancer Resources, Fri., Oct. 27, from 11:00am 12:00pm. This presentation will promote breast health awareness by discussing breast health, breast cancer, risk factors, and the importance of screening and early detection. Participants will be empowered with knowledge and learn four breast health messages to take control of their health. Resources will be available to link women to local breast cancer screening services and support services.



## SOAR TO NEW HEIGHTS OF COMPASSION AT THE 5TH ANNUAL UPTOWN 5K ON THE RUNWAY



The Fort Lauderdale Executive Airport (FXE) in partnership with the Trustbridge Hospice Foundation, will close one of its runways to host the 5th annual Uptown 5K on the Runway event, on Saturday, November 18, 2023. This event symbolizes a celebration of aviation, the Uptown community, and supports the nearly 1.4 million people living with a life- limiting illness to receive care from hospices in this country. The funds raised at this event will be used towards a variety of free services offered through Trustbridge Hospice, including comfort care, charitable care, music therapy, pet therapy, adult and children's bereavement services, and children's camps.

Community members of all ages are invited to participate by running, walking, donating in honor of someone or to help a team reach its fundraising goal. For business owners or companies interested in participating as a team, the Uptown 5K on the Runway offers a fantastic opportunity to promote a healthy lifestyle among employees, foster camaraderie, and build team spirit, all while generating visibility of your company, for a good cause. After the 5K, the community is invited to attend the on-site Urban Village, which will offer fun and festivities for all ages.

The Uptown 5K on the Runway event was first held in 2019 and drew more than 1,000 participants. In 2020, the event was held virtually due to the COVID-19 pandemic, with participants logging miles online. In 2022, the event drew almost 900 participants and raised over \$100,000, a testament to the generosity and commitment of our community. As the 5K approaches its 5th year, it aims to soar even higher in raising funds toward the mission of compassion and support. Over 1,000 attendees are expected, marking a significant increase in our community engagement. To date, this partnered event has raised over \$310,000 for the programs of Trustbridge that benefit our community in their greatest time of need.

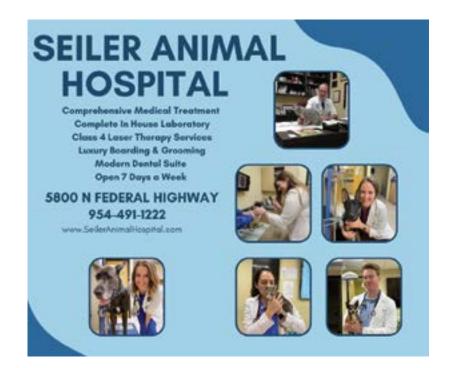
This free event is scheduled to take place from 7:30 a.m. to 11:00 a.m. at 1515 West Commercial Blvd. Fort Lauderdale, FL 33309. Registration is required. For more information, visit: https://p2p.onecause.com/uptown5k. See you on the runway!



visit www.ImperialPoint.org for more info

## **RESPONSIBLE PET OWNERSHIP**

Pets can become one of our best friends and provide us with companionship. They may even help us with disabilities. Responsible pet ownership includes many responsibilities that should be taken into consideration when deciding to adopt a pet. The Bare Necessities - Responsible pet owners provide the basic necessities of life for their pets: food, water, shelter and training. Health Care - Health care is an important responsibility that involves keeping healthy pets healthy and making sick pets better. Feeding a nutritious diet on a regular schedule and providing clean water are fundamental to your pet's good health. It's important that your pet have adequate bathroom opportunities. That means you (or a substitute dog walker) should be available at appropriate times. Exercise is another important part of preventive care that helps maintain a healthy body weight. Exercise is



good physically and mentally. Lack of exercise can lead to obesity, and overweight dogs have more medical problems and shorter life spans than their leaner friends. Preventive medicine also includes warding off potential health threats such as infections and parasites. Your veterinarian should immunize your pet against diseases such as Rabies, Distemper, Adenovirus, Parvovirus, Leptospirosis, Bordetella, Influenza, Leukemia, etc. and keep up with booster shots to maintain that immunity. Keeping your pet parasite-free is easy due to the many convenient forms of preventatives available. Your pet will need routine protection against heartworms, intestinal parasites, fleas, mites, and ticks. Since prevalence varies with location -- ask your veterinarian which parasites and infectious diseases pose the most risk to your pet and the best way to prevent them.

#### One of the most important aspects of responsible pet ownership is having your pet neutered or spayed. Responsible owners can do their part to control pet overpopulation by having their pet spayed or neutered.

**Training**-It is important to train your pet to keep them safe and happy. There are many programs to help you along the way. Teaching your pet the simple commands of sit and stay can be a game changer. Remember the most important thing you can do to avoid undesirable behavior is to supervise your new pet. Quality of Life-

You provide your pet with the necessities of life, good medical care, and protect them from danger. In addition to health and safety, your pet needs love and attention. Your pet deserves a good quality of life, playing a game of tag, walking in the sunshine and snuggles next to you on the couch. Preparing-A pet is a long term commitment. Hopefully he or she will be part of your family for many years. Before you commit to caring for a pet, think about your ability to fulfill these responsibilities. Carefully consider your lifestyle, family situation, and your financial situation. Pets (even "free" ones) have financial obligations which continue for the life of your pet.

If you are considering adding a new pet to your home or have any questions, please call us or stop by.

#### Happy Hunting for your new pet!

Dr. Douglas Thieme and the Staff at Seiler Animal Hospital 5800 N. Federal Highway, Fort Lauderdale, Florida 33308 (954) 491-1222 www.SeilerAnimalHospital.com

## Imperial Point Association - October / November 2023



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Imperial Point Association - October / November 2023

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Platinum Kathleen Langes General Dan & Melissa Gomez

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## CITY'S WASTEWATER COLLECTION SEWERS EXPERIENCED HEAVY INFILTRATION & INFLOW

#### By Ralph Zeltman

The Infrastructure Task Force Advisory Committee (ITFAC) discussed the 12 April 2023 intense rainstorm and flood event that caused supersaturation of the groundwater increasing the rate of Infiltration/Inflow (I/I) of groundwater and sand added with the wastewater flows that stressed the older damaged wastewater collection systems. Not only were the wastewater pump stations and force mains under extreme stress, but the George T Lohmeyer (GTL) Wastewater Treatment Plant (WWTP) experienced influent flows exceeding 100 million gallons per day (MGD) as compared to their average daily flow of 55.7 MGD.

The new wastewater force mains completed last year, which cost hundreds of millions of dollars, are having their life expectancy dramatically reduced from this ongoing I/I destructive groundwater and sand grinding them away internally. The large volumes of sand entering into these wastewater collection systems are ultimately transmitted to the GTL WWTP Headworks where the sand is removed and placed into sand piles. Another I/I problem is the removal of the groundwater via gravity wastewater collection mains, increases the saltwater intrusion ability to migrate further inland, thereby endangering irrigation and water supply wells. The City recently advertised for consultant engineering firms to submit bids on evaluating these old wastewater collection systems experiencing high I/I volumes of groundwater and sand that ultimately grinds away the insides of the force mains. The selected consultant(s) will determine which of the older wastewater collection basins have the worst I/I and need to be immediately repaired and/or replaced, in order to reduce the ongoing severe damage to the entire wastewater system.

## CITY HALL DAMAGED BY THE 12 APRIL 2023 INTENSE RAINSTORM

### By Ralph Zeltman

The City of Fort Lauderdale's Infrastructure Task Force Advisory Committee (ITFAC) met on 7 August 2023 at their regular meeting with the City Manager, Public Works Director, and staff to discuss the status of the City Hall that was damaged from an intense rainstorm and flood event that occurred on 12 April 2023. The business areas and neighborhood communities were heavily flooded despite the outstanding efforts exerted by City crews to alleviate the flooding by pumping and other efforts to divert the flood water.

On 22 August 2023 the City Hall was discussed in greater detail during the ITFAC Workshop Meeting with the Mayor and Commission who declared the existing City Hall as uninhabitable and would be closed and later demolished. The Mayor and Commission directed City Staff and the ITFAC to host a series of public workshop meetings in Districts 1 through 4 to help gain public input and feedback to develop a vision for a future City Hall.



The ITFAC recently met on 11 September 2023 to discuss the Mayor and Commission directive to develop a program and schedule to meet with the residents in all 4 Districts to monitor their thoughts and suggestions for a new City Hall. Notifications to the residents on these public meetings will be forthcoming later this year.

## JOIN TODAY! mperial Point Like us on Facebook 2023 Membership Benefits

The goal of Imperial Point civic association is to make Imperial Point a great place for all of us to live! With increased membership, we can accomplish more! This is your voluntary, not for profit civic association. Everyone is a volunteer.

## Membership Benefits – Here's what is included with your membership:

### Safety, Noise Control & Civic Involvement

Traffic control devices Safety Education

FLPD Officer crime patrols City Infrastructure Advisory Board Airport Advisory Board Council of Civic Associations

### Legislative

Imperial Point Association is one of the largest subdivisions in Fort Lauderdale. The Association speaks for all the residents of Imperial Point with one voice to State, County and City authorities and advisory boards. The power of that unified volunteer voice representing all 1470 homes and 5000 residents in our combined areas makes a difference with Imperial Point being listed as one of the seven best places to live in Fort Lauderdale!

### **Past & Current Accomplishments**

Sewer & Drain ImprovementsImperial Point Main entrance Sidewalk Restoration Medians on Imperial Point Drive Custom Street Signs Creation of Dottie Mancini Park

### Social Events - Fall Harvest Picnic ~ Winter in the Park ~ Spring Fling

Many "come meet your neighbors" functions for the whole Family! These events are free for paid members and family! They are fun and have excellent attendance with many local corporate sponsors providing fun for all our diverse community residents.

### Semi-Annual Neighborhood Yard Sales

Fall & Spring events sponsored by your association to help sell your valuable goods!

### Imperial Point Newsletter and www.imperialpoint.org

See what's happening in your neighborhood! Our website and award winning bi-monthly newsletter keep all residents up-to-date with neighborhood news, legislative actions and community activities.

## Join today and help keep Imperial Point the best community in Fort Lauderdale!

### Membership Options, Check One:

□ Platinum Sponsor \$100 Admission to all events Commemorative Brick Included Newsletter recognition

□ Gold Sponsor \$75 Admission to all events

□ Bronze Membership \$50 Admission to all events

Name(s)	
Address	
Email(s)	Phone

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## HOME OF THE MONTH

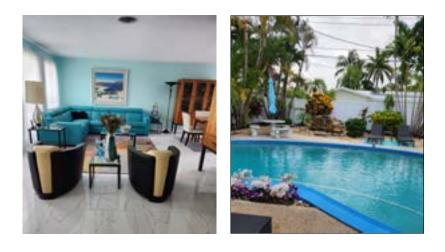
## IMPERIAL POINT'S HOME OF THE MONTH **AUGUST**



Living in Imperial Point is like living with all my family. My neighbors are wonderful; I can count on them to help me, but most of all I appreciate their friendship. Archie, my dog, looks forward to meet up with all his dog and people friends on our daily walks.



I revamped the landscape in 2010 when I moved into my home. The open concept in part of the house was completed prior to my occupancy, changing the fourth bedroom and bathroom suite into a cozy family room, fireplace and mud room for laundry.



The location of the Imperial Point neighborhood is "spot-on" close to beaches, shopping, major roadways, and favorite restaurants. It's a great place to live!!

Barbara Abrams 5751 NE 20th Ave



We are now on instagram! Check us out at imperialpointneighborhood



## **HOME OF THE MONTH**

# HOME OF THE MONTH SEPTEMBER





We purchased our beautiful waterfront home in Imperial Point during the Summer of 2020 and could not be happier with our decision! From our lovely and caring neighbors to the integrity the neighborhood holds, we left the northeast and never looked back! What we love most is the breathtaking, picturesque views on the water and our friendly neighborhood. We recently updated the exterior with a garage addition, new roof and stucco exterior while updating the interior and landscaping as well. We truly feel blessed to be able to live here every day and be part of such a wonderful community and look forward to spending the rest of our lives in our happy place.

Natalie & Alfredo Marano 6505 NE 20th Avenue Fort Lauderdale, FL 33308

If you would like to nominate someone, contact Jim Weber at jjweber55@gmail.com or 302-545-2259

If you would like to nominate a neighbor for Home Of The Month, please contact Jim Weber at jjweber55@gmail.com.

## CITY OF FORT LAUDERDALE

### PACE Program Consumer Alert A message from our partners at Broward County

The Property Assessed Clean Energy (PACE) program is administered by private companies and is not a rebate or grant managed/operated by Broward County. A Beware of contractors falsely using the County's logo to market themselves.

PACE is a way to finance energy efficiency projects that is offered by external parties to Broward County home/business owners. Program participants will repay this loan through a non-ad valorem special assessment or lien added to their annual property tax bill.

Eligible PACE projects:

- \* Rooftop solar panels
- Solar water heater
- Energy-efficient air conditioning unit
- Cool roof
- Impact windows
- Insulation

Learn more about PACE



## **CITY OF FORT LAUDERDALE KING TIDES PREDICTION FOR 2023**

#### By Ralph Zeltman

The phenomena of "King Tides" occurs during the last quarter of the year resulting in properties and streets experiencing canal flooding during "non-rain" events. The remaining days/dates for 2023 King Tides are predicted to occur on:



- Tuesday-Tuesday, Sept 26 Oct 3, 2023.
- Saturday-Wednesday, Oct 14-18, 2023.
- Wednesday-Wednesday, Oct 25 Nov 1, 2023.
- Monday-Wednesday, Nov 13-15, 2023.
- Saturday-Tuesday, Nov 25-28, 2023.

#### KING TIDES ARE CAUSING CANAL FLOODING PROBLEMS

These King Tide events have been increasing over the years and are predicted to continue through the 2030's, especially during the last quarter of each year when the moon's orbit is closest to the earth at approximately 223,064 miles (358,911 kilometers) that intensifies the effects of sea-level rise leading to ultra-high flooding in coastal communities. The City of Fort Lauderdale has been replacing their old deteriorating seawalls by increasing their height by as much as 2 1/2 feet in elevation to prevent canal water from cascading over same to prevent flooding to these contiguous waterway properties and streets. The seawall replacement construction projects are slow going and are very costly along with the other City stormwater, wastewater and water infrastructure projects that are concurrently being repaired and/or replaced.





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## WATERFRONT POINT LOT FULL PRICE OFF MARKET SALE

- Seller received a marketing letter from Ryan about Buyers "looking"
- Sellers responded with THEIR PRICE & THEIR TERMS
- Sellers WANTED: Delayed Closing, 90 Day Post Occupancy, No Inspection & No Appraisal contingencies BUYERS AGREED! WIN-WIN!
- "Selling Your Home Without Listing it" is <u>RISK FREE & EASYI</u> No Signs, No Staging, No Packing & Storing, No Open Houses

# SELL WITHOUT Listing, LIKE THEY DID!

## SELL YOUR IMPERIAL POINT WATERFRONT HOME WITHOUT LISTING IT! Are you interested in Selling Your Home but do not want the headaches and hassle?

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- No Showings
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